

**Executive Committee Conference Call
Wednesday, July 3, 2013
9:00 - 10:00 am**

AGENDA

	Introductions, Review Agenda, and Review Committee Description <i>Attachment 1 – Action Items from May 17th Meeting – page 2</i>
1.	Closed Session 45 min ED selection process discussion.
2.	May Financials and Senior Human Resources Support 12 min <i>Attachment 2 – Financial Update – page 3</i>
3.	Review Today’s Action Items
	Set Next Meeting Date and Time

Dial-in Information – Jim is host

Toll Free: 1-888-296-6500
Direct Dial: 1-913-227-1219
Guest Code: 604242
Host Code: 168712

Attachment 1

ACTION ITEMS
resulting from the
Executive Committee Conference Call
May 17, 2013

In Attendance:

Jim Fiedler, SFEI Chair (joined late)
 Dave Williams, ASC Chair
 Barbara Salzman, SFEI Vice Chair
 Phil Stevens, Secretary
 Dave Tucker, Treasurer
Staff – Meredith Williams, Robert Fraser

Absent:

Pamela Creedon, ASC Vice Chair

Updated May 26, 2013

#	Action Item	Who?	When?	Status
1.	Draft a Committee Charter	Jim F. Leyna B.	TBD	In progress
2.	Draft Committee Goals and Priorities	Jim F. Leyna B.	TBD	In progress
3.	Develop a plan and time line to achieve the \$1.2M (4 months) operating reserve	Jim F. Meredith W.	TBD	
4.	Analyze financial impact of HR	Meredith W.	July 3	In progress
5.	Procure Nature Conservancy Conflict of Interest Policy	Phil S.	July 3	Complete
6.	Check-in with Jay Davis regarding Search Committee matters	Jim F.		Ongoing
7.	Prioritize fundraising in IP roll-out	Meredith W.	ASAP	In progress
8.	Determine budget for elevator installation in SFEI office building.	Meredith W.	July EC Mtg	Bids ranged from \$100k to \$150k, to be shared 50% with landlord.

Next Executive Committee Meeting
July 3, 2012; 9:00 – 10:00 AM



Attachment 2

Executive Committee Conference Call 7/3/13

Executive Committee Financial Update

June 26, 2013

May 2013 financial performance summary

We experienced a \$48K surplus in May for a YTD total of \$203K. Billable performance continues to be exceptionally high as we push to release new technology tools and complete several major reports in the Clean Water program.

Previous cash flow concerns have been alleviated. We have received payment on all the previously identified key invoices - CEDEN (\$370K), CIAP (\$120K) and Alameda County (\$50k).

Proposal season is in full swing. Several EPA Wetlands Development Program grant proposals were submitted in June and we are currently crafting responses for the San Francisco Bay Water Quality Improvement Fund RFP. Proposal development and anticipated vacations are likely to reduce overall billability of staff for the next several months.

Attachment 2

Table 1: Dashboard – Financial and Operational Effectiveness

(a) Varies based on billable days & average historic vacation and sick per month					Actuals								Projections						Notes/Corrective Action	
Ln	Metric (\$000)	Definition	Trend	2013 Budget	Jan	Feb	Mar	Apr	Status	May Target	May	YTD Avg	Jun	Jul	Aug	Sep	Oct	Nov		Dec
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U
Income																				
1A	Monthly billed labor revenue	Revenue generated by SFEI staff based on contracted projects.	↑	\$464	\$418	\$401	\$484	\$494	●	\$482	\$509	\$461	\$473	\$473	\$482	\$482	\$482	\$482	\$482	See comment related to Actual Hours Billed
1Aa	Monthly billed labor revenue	Revenue generated by SFEI staff based on contracted projects.		\$464	\$418	\$401	\$484	\$494		\$491	\$509	\$461	\$461	\$491	\$496	\$473	\$533	\$450	\$432	
1B	YTD Actual Cumulative Labor Revenue	Cumulative based on Line 1A. Can be used to determine if revenue shortfalls are chronic or transient.		\$5,566	\$418	\$819	\$1,303	\$1,796		\$2,278	\$2,305	N/A	\$2,778	\$3,251	\$3,733	\$4,216	\$4,698	\$5,180	\$5,663	
1C	YTD Budgeted Labor Revenue	Expected revenue based on approved Dec 2012 budget. \$464k flat amount per month. Amount to be compared to 1B.			\$464	\$928	\$1,391	\$1,855		\$2,319	\$2,319	N/A	\$2,783	\$3,247	\$3,711	\$4,174	\$4,638	\$5,102	\$5,566	
1D	YTD Act. / Budgeted Labor Revenue	Rough estimate of our performance to budget. If 100% we are precisely on budget. This is another way to determine if shortfalls are chronic or transient.			90.1%	88.3%	93.6%	96.8%		98.2%	99.4%	N/A	99.8%	100.1%	100.6%	101.0%	101.3%	101.5%	101.7%	
2	Unrestricted Cash	Cash in the bank minus reserved/prepaid cash (i.e. funds for projects paid up front), deferred salary, and overhead accounts payables. Does not subtract out accrued vacation liability.	↑	\$623	\$325	\$286	\$200	\$248	●	\$328	\$263	N/A	\$311	\$328	\$344	\$362	\$374	\$385	\$396	\$370K CEDEEN, \$120K CIAP & \$50K Alameda County invoices paid in June.
3	Net Cash	Cash in the bank minus current SFEI liabilities (i.e. line 2 less accrued vacation liability).	↑	\$396	\$79	\$38	(\$59)	(\$21)	●	\$59	(\$13)	N/A	\$34	\$51	\$68	\$86	\$97	\$108	\$119	
4	YTD surplus/(deficit)	Cumulative surplus (deficit) based on Line 5	↑	\$114	(\$5)	(\$9)	\$75	\$155	●	\$178	\$203	N/A	\$220	\$236	\$255	\$266	\$277	\$288	\$299	
5	Monthly surplus/(deficit)		↓	\$9.5	(\$5)	(\$4)	\$84	\$80	●	\$22	\$48	\$41	\$17	\$17	\$18	\$11	\$11	\$11	\$11	
5a	Monthly surplus/(deficit)			\$9.5	(\$5)	(\$4)	\$84	\$80		\$31	\$48	\$41	\$4	\$35	\$32	\$2	\$62	(\$22)	(\$39)	
6	Actual Hours Billed Monthly	Hours billed by all employees on payroll. Starting in July, target will be adjusted to remove all non-benefitted staff - interns or staff associated with fiscal agency projects.	↑	59,003 4,917mth	4,601	4,318	5,093	4,988	●	4,874	5,041	4,808	4,784	4,784	4,925	4,925	4,925	4,925	4,925	Billable ratio surpassed expectations again indicating another highly productive month. Several senior staff (Jay Davis, Dave Senn, Todd Featherston) continue to be highly billable, but this is not expected to be the case later in the year.
6a	Actual Hours Billed Monthly	Hours billed by all employees on payroll. Starting in July, target will be adjusted to remove all non-benefitted staff - interns or staff associated with fiscal agency projects.		59,003 4,917mth	4,601	4,318	5,093	4,988		4,958	5,041	4,808	4,600	4,910	5,015	4,787	5,392	4,547	4,372	
7	Actual billable ratio	Aggregate ratio of actual hours billed to actual work hours for all staff. Vacation, sick, and leave time not included. Starting in July, target will be adjusted to remove all non-benefitted staff.	↓	69.5%	69.7%	70.5%	76.6%	74.1%	●	72.4%	73.8%	72.9%	71.8%	71.8%	71.7%	70.6%	70.6%	70.6%	70.6%	

(a) Varies based on billable days & average historic vacation and sick per month					Actuals								Projections								Notes/Corrective Action
Ln	Metric (\$000)	Definition	Trend	2013 Budget	Jan	Feb	Mar	Apr	Status	May Target	May	YTD Avg	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	
Expenses																					
8	Total labor and overhead	Payroll plus overhead. Fluctuates based on key payments (HSA, insurance). Labor expenses typically stay quite flat except for the annual increase due to the review process.	↓	\$5,502 \$459mth	\$425	\$409	\$399	\$416	●	\$460	\$468	\$424	\$456	\$456	\$464	\$471	\$471	\$471	\$471		
9	Overhead	Fixed and controllable overhead expenses. Varies as insurance payments, controllables, etc. fluctuate.	↓	\$1,057 \$88mth	\$77	\$83	\$73	\$67	●	\$101	\$82	\$77	\$103	\$103	\$103	\$103	\$103	\$103	\$103		
10	Controllables	Variable overhead costs (e.g., consultants, office & field supplies and equipment, IT expenses, training, travel, professional development, conference, and membership). Traditionally, SFEI has kept controllable expenses well in hand and in line with budget.	↓	\$294 \$24mth	\$21	\$24	\$11	\$10	●	\$29	\$14	\$16	\$30	\$30	\$30	\$30	\$30	\$30	\$30		
Project Pipeline																					
11A	Contracts Awarded Labor (YTD)	Cumulative new contracts based on Line 11B. Yearly fundraising goal of \$3.683M (SFEI labor) to cover non-RMP revenue needs		\$3,683	\$223	\$488	\$985	\$1,144	●	\$1,360	\$1,159	N/A	\$1,315	\$2,371	\$2,371	\$2,371	\$2,371	\$2,371	\$2,371		
11B	Contracts Awarded Labor (Month)	New contracts signed	↓	\$307	\$223	\$266	\$497	\$159		\$216	\$15	\$232	\$156	\$1,056							
11C	Individual Amount and Project Name	List of major contracts signed			\$198 Delta \$15 Baylands \$10 SFEP Website Support	\$180 IRWWP \$48 Ref Bch \$38 Tijuana	\$168 SFPUC \$145 Slough \$75 CA S&T \$53 Riparian \$35 GIS WB	\$113 CEDEN \$17 Tahoe \$17 CW4CB \$12 Baylands		\$15 Lower Yolo Workshop Support			\$37 Assess Framework \$35 Mark We \$27 Nutrient \$25 S.D. Lago	\$405 Nutrient \$319 Prop 84 \$161 BOG \$108 319(h) \$39 SoCaWL							

Table 2: Glossary

A	B	C	D	E	
Column Heading	Dashboard #	Code	Definition	Calculation	Notes
Billable Targets and Performance					
1	Actual Work Hours	ACWH	# of hours in a given time period (e.g., pay period or month) for a person (depending on full time or part time status) and subtracts out all benefit hours used (e.g. holidays, vacation, average sick, maternity/paternity leave, etc.)	Available hours - vacation taken - sick taken - other leave taken	
2	Actual Hours Billed	ACHB	# of hours billed by an individual staff member	Numerator for comparison of performance vs. Target Ratio or to performance vs. Billable Utilization	
3	Planned Hours	PLH	# of hours in project plans (both billable and unbillable hours)	Hours summed from all project plans. Includes "projects" such as vacation, IT support, etc.	
4	Target ratio	TR	General guideline for billable performance (easier for team leaders to track and manage hours). % based on job class and programmatic responsibilities; individual adjustments made based on unbillable responsibilities, FT vs. PT, etc.	Analysts = 90% Scientists & PMs = 70-85% Senior Managers = 60% Admin = <60%	
5	Actual Billable Ratio	7	ABR	Ratio of actual hours billed to actual work hours	=ACHB/ACWH
6	Multiplier		The factor used to distribute labor expense and indirect costs to each staff member's hourly labor wage and to recover costs that can't be directly attributed to a cost-reimbursable project.	Labor expense plus indirect costs (admin and IT) divided by the Institute-wide goal of cost-reimbursable salaries	2012 = 2.85 2013 = 2.95
Financial Glossary (Dashboard)					
7	Unrestricted Cash Reserve	2	Cash in the bank minus reserved/prepaid cash (i.e. funds for projects paid up front), deferred salary, and overhead accounts payables. Does not subtract out accrued vacation liability.	Cash in the bank - reserved/prepaid cash - deferred salary - overhead accounts payable	
8	Net Cash	3	Cash in the bank minus current SFEI liabilities (i.e. unrestricted cash reserve less accrued vacation liability).	Cash in the bank - reserved/prepaid cash - deferred salary - overhead accounts payable - accrued vacation	Most accounts payables are tied to the A/R side (e.g. we don't pay until we're paid)
9	Net Current Assets		The difference between current assets and current liabilities (aka working capital or operating assets)	Net cash + A/R	Does not include retainage since "current" usually refers to <1 year. SFEI retainage usually take >1 year to recover.
10	Retainage		10% of invoices to Coastal Conservancy & DFG are withheld		
11	Controllables	10	Variable overhead costs (e.g. organizational/professional development consultants, office & field supplies, small office & field equipment, workstation software & hardware (IT), training, small equipment & books (IT), travel, professional development, conference, and membership)		~\$20K/mth, \$240K/yr
Dashboard Color Coding Glossary					
12	Color		Green = G, Yellow = Y, Red = R	Month Actual / Monthly Target	
13	Monthly billed labor revenue	1A	G ≥ 100%, Y ≥95%, R<95%		
14	Unrestricted Cash Reserve	2	G ≥ 100%, Y ≥75%, R<75%		
15	Net Cash	3	G ≥ 100%, Y ≥75%, R<75%		
16	YTD surplus/(deficit)	4	G ≥ 100%, Y ≥75%, R<75%		
17	Monthly surplus/(deficit)	5	G ≥ 100%, Y ≥75%, R<75%		
18	Actual Hours Billed Monthly	6	G ≥ 100%, Y ≥95%, R<95%		
19	Actual billable ratio	7	G ≥ 100%, Y ≥95%, R<95%		
20	Total labor and overhead	8	G ≥ 100%, Y ≥90%, R<90%		
21	Overhead	9	G ≥ 100%, Y ≥90%, R<90%		
22	Controllables	10	G ≥ 100%, Y ≥90%, R<90%		
23	Contracts Awarded Labor (YTD)	11A	G ≥ 100%, Y ≥75%, R<75%		

Tables 3: Budget versus Actuals

	A	B	C	D	E	F
2013 Budget versus Actual						
	2013 Budget	2013 Budget (prorated 5 months)	Total Actuals thru May	Total Projected thru End of Year	Projected Difference Over / (Under)	
REVENUE						
1	Labor Revenue	\$5,565,990	\$1,855,330	\$2,301,988	\$5,662,736	\$96,746
2	Other Direct Cost Rev	\$2,175,000	\$725,000	\$1,115,002	\$2,175,000	\$0
3	Other Revenue	\$50,000	\$16,667	\$16,082	\$50,000	\$0
4	Total Revenue	\$7,790,990	\$2,596,997	\$3,433,071	\$7,887,736	\$96,746
EXPENSE						
5	Labor Expense	\$4,370,517	\$1,456,839	\$1,735,420	\$4,273,644	(\$96,873)
6	Other Direct Cost Exp	\$2,175,000	\$725,000	\$1,111,844	\$2,175,000	\$0
7	Admin Expense	\$963,000	\$321,000	\$360,586	\$1,012,494	\$49,494
8	IT Expense	\$93,523	\$31,174	\$21,879	\$93,523	\$0
9	Capital Improvement Fu	\$5,000	\$1,667		\$5,000	\$0
10	Internally Funded Proje	\$70,000	\$23,333		\$70,000	\$0
11	Total Expenses	\$7,677,040	\$2,559,013	\$3,229,728	\$7,629,661	(\$47,379)
12	Surplus/(Deficit)	\$113,950	\$37,983	\$203,343	\$258,075	\$144,125

Figures 1 a & b: Monthly Billable Percentage and Hours

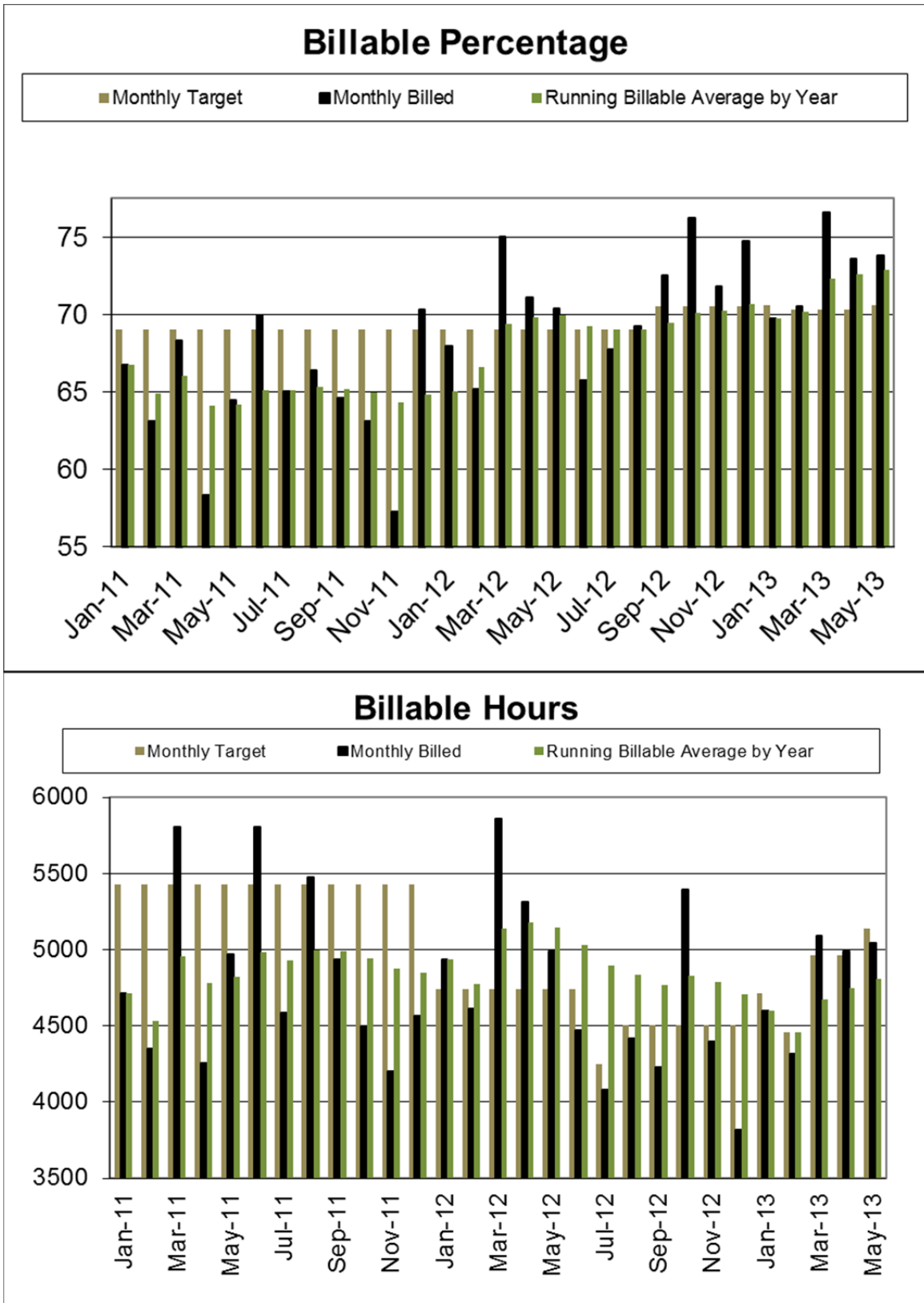


Figure 2: Revenue and Expense

- Revenue = Labor revenue
 - Does not include cost-reimbursable subcontractors or other direct expenses
- Expenses = Payroll + Benefits + Overhead (rent, office supplies, etc.)
 - Does not include cost-reimbursable subcontractors or other direct expenses

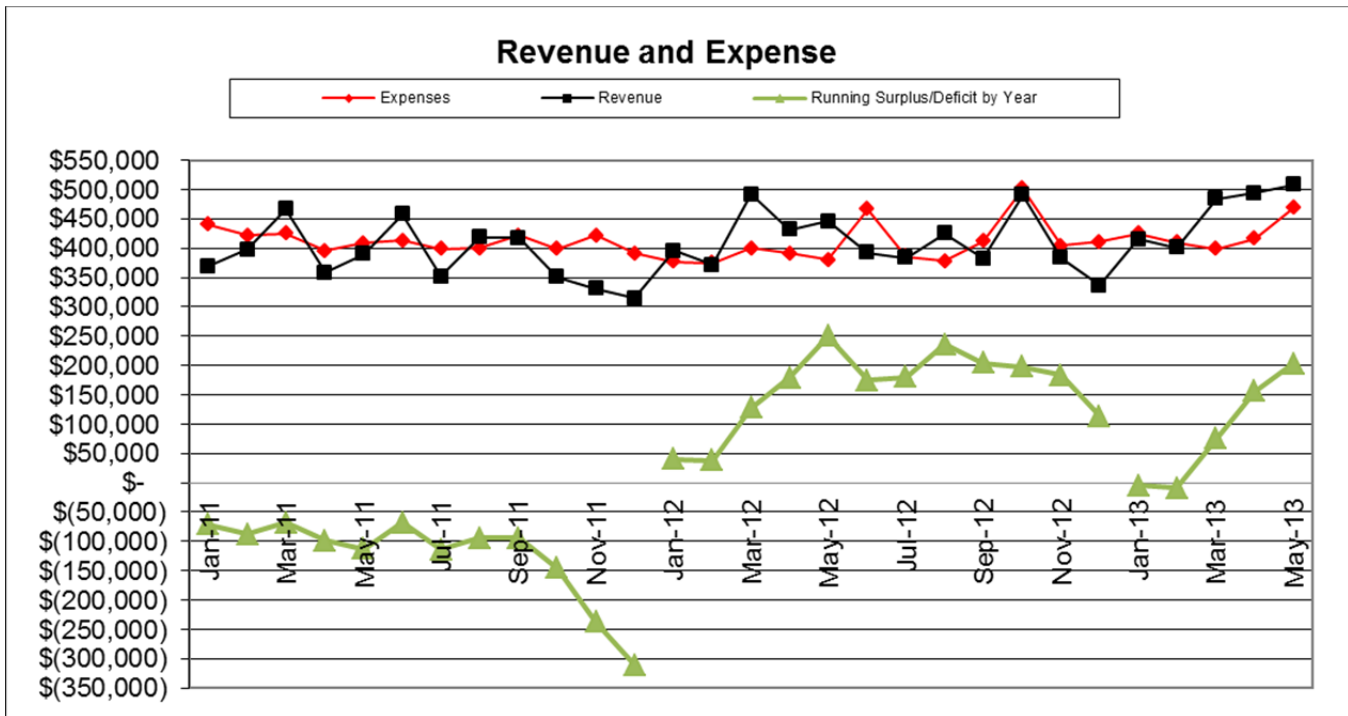


Figure 3: Assets and Liabilities Status

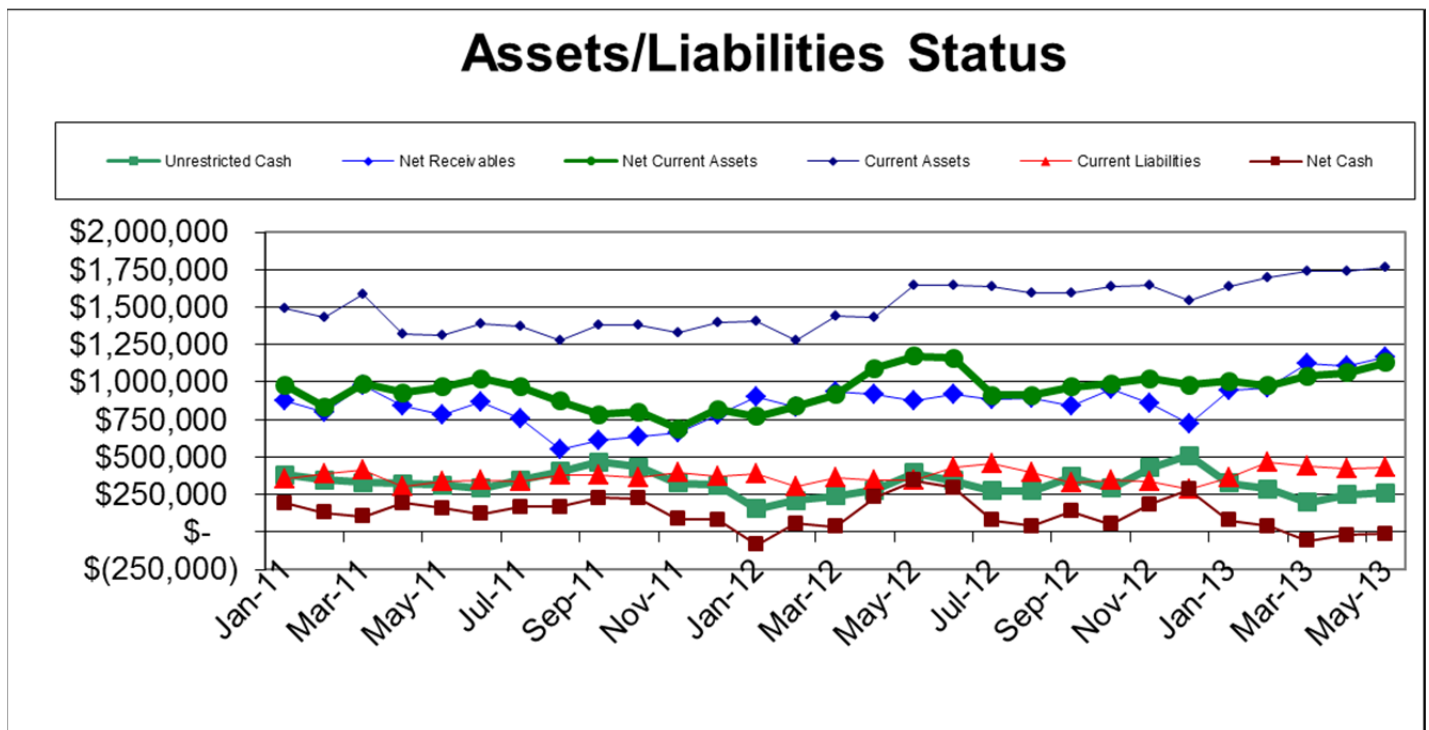


Table 4: Summary of Proposals and Funding as of June 27, 2013

A		B	C
		Amount	#
1	Proposals Submitted	\$ 1,986,827	10
2	SFEI/ASC Labor	\$ 1,793,732	
3	SFEI/ASC Labor (anticipated)	\$ 857,803	
4	Awarded Proposals In Negotiations	\$ 2,199,716	11
5	SFEI/ASC Labor	\$ 1,157,261	
6	Contracts Signed Balance (inclu. 2014 & 2015 RMP)	\$17,865,891	75
7	SFEI/ASC Labor Balance	\$10,930,513	
8	Total Labor Balance	\$12,945,577	
9	Months of Labor Funding (assume \$454K labor/mth)		29
10	Minimum hours Spent on Proposals in May		80
11	Minimum hours Spent on Proposals YTD		361

Table 5: Proposals as of June 27, 2013

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
Proposal ID	PI	PROPOSALS SUBMITTED	TOTAL AMOUNT SUBMITTED	AMOUNT TO SFEI/ASC LABOR	Percent Probability of Funding	Prorated Amount to SFEI/ASC	Funding Source/ Partners	Anticipated Notice of Award	Anticipated Duration (in mths)	Solicited S, Competitive C, Renewal R	Submit Date	Days Since Submittal		
1	SFEI13-023	SFEI	JC	Expanding BAARI in Coastal Sonoma County	\$ 50,000	\$ 50,000	50%	\$ 25,000	SCWA					
2	SFEI13-021	SFEI	RG	North San Diego County Lagoons HE Study	\$ 25,000	\$ 25,000	75%	\$ 18,750	SCC	Apr-13	12	R	2/8/2013	133
3	SFEI13-015	SFEI	RG	San Francisquito Creek Historical Ecology	\$ 350,000	\$ 318,750	75%	\$ 239,063	Stanford University	Jul-13	30	S	10/2/2012	262
4	SFEI13-014	SFEI	RG	San Joaquin River Historical Flowpaths GIS	\$ 225,000	\$ 175,000	50%	\$ 87,500	DWR	Jun-13	18	S	Sep-12	268
5	ASC13-009	ASC	JC	NCCP 401 Monitoring and Assessment Framework	\$ 124,820	\$ 124,820	50%	\$ 62,410	104(b)(3) EPA/SWRCB	Jul-13	24	C	6/11/2013	10
6	ASC13-010	ASC	JC	Wetland Stress and Restorability Index (WSRI)	\$ 314,500	\$ 207,155	50%	\$ 103,578	104(b)(3) EPA/SCCWRP	Jul-13	31	C	6/11/2013	10
7	ASC13-011	ASC	CG	Enhancing Regional Capacity for Wetland Project Tracking, Assessment and Reporting	\$ 254,119	\$ 254,119	50%	\$ 127,060	104(b)(3) EPA/Delta Conservancy	Jul-13	24	C	6/11/2013	10
8	ASC13-012	ASC	JC/SP	Support for LZ Committee Priority 100 Development: Validation of Three CRAM Modules	\$ 138,887	\$ 138,887	50%	\$ 69,444	104(b)(3) EPA/	Jul-13	36	C	6/11/2013	10
9	ASC13-007	ASC	RG/MW	Historical Delta landscape visualization/modeling	\$ 54,500	\$ 50,000	25%	\$ 12,500	Metropolitan Water District/34 North	Jun-13	24	S	8/27/2012	298
10	ASC13-006	ASC	MW	CA LID/Stormwater BMP Tracker	\$ 450,000	\$ 450,000	25%	\$ 112,500	SWRCB	Jul-13	36	S	4/20/2012	427
TOTAL SFEI:					\$ 650,000	\$ 568,750	65%	\$ 370,313						
TOTAL ASC:					\$ 1,336,827	\$ 1,224,982	40%	\$ 487,491						
GRAND TOTAL:					\$ 1,986,827	\$ 1,793,732	48%	\$ 857,803						

Table 6: Awarded Proposals in Contractual Negotiations as of June 27, 2013

A	B	C	D	E	F	G	H	I	J	K	L	M	N
	Proposal ID		PI	AWARDED PROPOSALS IN CONTRACTUAL NEGOTIATIONS	AMOUNT SUBMITTED	AMOUNT AWARDED	AMT TO SFEI/ASC LABOR	Funding Source/Partners	Anticipated Start Date	Anticipated Duration Date (in mths)	S,C,R	Proposal Award Date	Days in Negotiations
1	SFEI13-030	SFEI	RG	North San Diego County Lagoons HE Study	\$ 25,000	\$ 25,000	\$ 25,000	SCC	Jun-13	9	R	6/14/2013	7
2	SFEI13-027	SFEI	DS/TJ	Assessment Framework	\$ 37,002	\$ 37,000	\$ 35,999	SCCWRP	Jun-13	12		5/16/2013	36
3	SFEI13-028	SFEI	RG/CS	Laguna de Santa Rosa - Open Space	\$ 24,999	\$ 24,999	\$ 24,999	SCAPOSD	Jul-13	22	C	5/7/2013	45
4	SFEI13-013	SFEI	RG/CS	Laguna de Santa Rosa - 319(h)	\$ 125,000	\$ 125,000	\$ 107,503	EPA/SWRCB/Laguna de Santa	Jul-13	22	C	5/3/2013	49
5	SFEI13-022	SFEI	JD	BOG Wildlife BMF Study Phase II	\$ 439,304	\$ 439,304	\$ 161,000	SWRCB/SJSURF/MLML/USGS	Jul-13	12	R	2/11/2013	130
6	SFEI13-020	SFEI	RG	Nature Before the City: San Francisco	\$ 5,800	\$ 5,850	\$ 5,200	Studio for Urban Projects/Wildlife	Jun-13	6	C	2/4/2013	137
7	SFEI13-011	SFEI	DS	SF Bay Nutrient Strategy Support	\$ 675,000	\$ 675,000	\$ 322,500	BACWA	Jul-13	12	R	12/13/2012	190
8	SFEI13-007	SFEI	RG	SoCal Wetland Change Analysis	\$ 38,710	\$ 38,710	\$ 38,710	SCC/SCCWRP	Jul-13	12	R	10/24/2012	240
9	SFEI13-003	SFEI	DS/LM/KC	Prop 84 Green Infrastructure Master Planning Project	\$ 597,901	\$ 597,901	\$ 319,250	SWRCB/SFEP, multiple cities &	Jul-13	24	C	6/29/2012	357
10	SFEI13-002	SFEI	RG/CS	Laguna de Santa Rosa - Mark West	\$ 50,000	\$ 37,500	\$ 35,100	SCWA/LSRF	Jun-13	8	S	5/1/2012	416
11	ASC13-013	ASC	DS	Nutrient Modeling in the Delta	\$ 181,000	\$ 154,660	\$ 82,000	DWR/USGS/RMA	Jul-13	12	C	11/14/2012	219
TOTAL SFEI:					\$ 2,018,716	\$ 2,006,264	\$ 1,075,261						
TOTAL ASC:					\$ 181,000	\$ 154,660	\$ 82,000						
GRAND TOTAL:					\$ 2,199,716	\$ 2,160,924	\$ 1,157,261						

Table 7: Contracts Signed as of June 27, 2013

A	B	C	D	E	F	G	H	I	J	K
	Proposal ID		PI	CONTRACTS SIGNED	AMOUNT SUBMITTED	AMOUNT OF AWARD	AMOUNT TO SFEI/ASC	Funding Source/Partners	S,C,R	Date Contract Signed
1	SFEI13-029	SFEI	DS/TJ	Development of Estuarine Nutrient Numeric Endpoints	\$ 27,998	\$ 28,000	\$ 26,999	SCCWRP	S	6/25/2013
2	SFEI13-025	SFEI	CG	Task 5 CW4CB Data Management & QA Review	\$ 21,941	\$ 17,000	\$ 17,000	BASMAA/AMS	R	4/26/2013
3	SFEI13-013a	SFEI	KC	Baylands Goals Update Net Landscape Change and Cartography	\$ 10,000	\$ 10,000	\$ 10,000	SCC/PRBO	S	4/4/2013
4	SFEI13-004	SFEI	KC/JC	Tahoe WRAMP II	\$ 19,000	\$ 19,000	\$ 17,310	TRPA/SIG-GIS	S	4/2/2013
5	SFEI13-014	SFEI	RG	Baylands Goals Update Conceptual Model Framing Chapter	\$ 2,500	\$ 2,200	\$ 2,200	SCC/PRBO	S	4/1/2013
6	SFEI13-024	SFEI	RG	Historical DEM Development and Hydrodynamic Application	\$ 22,000	\$ 22,000	\$ 22,000	MWD/RMA	S	3/26/2013
7	SFEI13-010	SFEI	KC	Central Coast Floodplain Riparian Mapping	\$ 50,000	\$ 55,000	\$ 52,503	EPA/MLML	S	3/26/2013
8	SFEI13-017	SFEI	RG	Cache Slough Conservation Assessment	\$ 130,000	\$ 145,112	\$ 144,815	DWR/Stillwater Sciences/WWR	C	3/26/2013
9	SFEI13-019	SFEI	JC	CA WL Status and Trends Phase II	\$ 75,000	\$ 75,000	\$ 75,000	EPA/SCCWRP	C	3/12/2013
10	SFEI13-008	SFEI	LM	Urban Watershed Assessment and Planning (formerly SFPUC LID)	\$ 100,000	\$ 167,587	\$ 167,587	SFPUC/Parsons	S	3/7/2013
11	SFEI13-005	SFEI	RG/EB	Tijuana River Science Collaborative	\$ 39,446	\$ 39,839	\$ 37,840	TRNERR/NOAA/SCCWRP/SWIA	C	2/28/2013
12	SFEI13-001	SFEI	LM	IRWMP Green Infrastructure/San Pablo Spine	\$ 330,000	\$ 330,000	\$ 180,000	DWR/BACWA/ABAG	C	2/20/2013
13	SFEI13-012	SFEI	JC	Baylands Goals Update Transition Zone Workgroup (Baylands Goals Upland Ecotone	\$ 18,000	\$ 15,000	\$ 15,000	SCC/PRBO	S	1/30/2013
14	SFEI13-006	SFEI	MW	SFEP Website Support	\$ 10,000	\$ 10,000	\$ 10,000	EPA/ABAG	R	1/30/2013
15	ASC13-008	ASC	RG	Lower Yolo Workshop Support	\$ 22,000	\$ 22,000	\$ 15,000	SFCWA	S	5/15/2013
16	ASC13-005	ASC	CG	CEDEN RDC	\$ 112,500	\$ 112,500	\$ 112,500	SWRCB	S	4/11/2013
17	ASC13-003	ASC	KC	GIS Support for RWQCB	\$ 50,000	\$ 35,000	\$ 35,000	SWRCB	R	3/25/2013
18	ASC13-004	ASC	TJ	Reference Beach Scoping Project	\$ 50,000	\$ 50,000	\$ 47,727	SWRCB	S	2/7/2013
19	ASC13-001	ASC	TJ	Delta Regional Monitoring Program	\$ 59,246	\$ 250,000	\$ 197,598	SWRCB	S	1/9/2013
TOTAL SFEI:					\$ 855,885	\$ 935,738	\$ 778,254			
TOTAL ASC:					\$ 293,746	\$ 469,500	\$ 407,825			
GRAND TOTAL:					\$ 1,149,631	\$ 1,405,238	\$ 1,186,079			